

**Machinery / Golf / Turf Care Sales Consultant**

# With a leading and growing family business

**Glenmac Sales and Service** is the local retailer for John Deere products in Pakenham, Knox and Lilydale areas. We specialize in the sales, service, spare parts and finance of all John Deere products ranging from agricultural and compact tractors, ride on mowers and golf / turf equipment.

We also offer sales, service and spare parts for the high-quality range of Stihl products from our Lilydale store.

Due to continued growth we are seeking to hire a machinery sales consultant preferably experienced in dealing with councils, golf clubs and alike businesses to sell our range of grounds care / golf and turf equipment.

Key duties and responsibilities include:

* Actively sourcing new business
* Interacting with our customers via phone and

face to face

* Maintaining showroom presentation and

stock display

* Assisting in managing and maintaining

inventory levels

* Strong communication skills
* A commitment to high quality customer service
* Proven time management skills
* Strong negotiating skills
* An ability to work autonomously and as part

of a team

Ideally you will have experience with residential

/ commercial equipment and or agricultural experience however people with other relevant sales experience are encouraged to apply. We offer above award wages, supportive and friendly workplace atmosphere, training, development and a progression into leadership roles for the right people.

This is a rewarding position for an enthusiastic individual to join our Glenmac team.

If you feel this position is for you please forward your

resume to [dieter.kaiser@glenmac.com.au](mailto:dieter.kaiser@glenmac.com.au)

12409292-LB04-19

**All applications to be received by October 4. Only successful applicants will be contacted** Glenmac is an equal opportunity employer